

## Salesforce (Administration + Developer)

<b>Session 1: Know the Basic</b>	
✓ Wet Your Feet	✓ Learn Navigation In SF CRM
✓ Architecture Of Salesforce	✓ Personal Setup
✓ Reset Person Info, Password Security Token	✓ Understanding Salesforce Editions
✓ Understanding Salesforce Licenses	✓ Configuring Company Setup
✓ Security and Identity Confirmation	
<b>Session 2: Know your Object and Data Structure</b>	
✓ Custom and Standard Object	✓ Create Custom Object and Its Fields
✓ Understanding Of The Schema Builder	✓ SFDC Data Components - Overview
✓ Data Relationships	✓ Lookup Relations
✓ Master Detail Relationships	✓ Many to Many Relationship- Junction Object
✓ Creating Field Dependencies	
<b>Session 3: Lock the Org</b>	
✓ Defining Password Policies	✓ Managing Users
✓ Managing Roles	✓ Managing Profiles
✓ Organization Wide Default	✓ Defining Sharing Rules
✓ Field Level Security	✓ Field Accessibilities
<b>Session 4: Administration and Utilities</b>	
✓ Creating /Editing/Deleting : Records	✓ Mass Data Operations
✓ Mass Upload /Mass Update /Mass Delete	✓ Mass Transfer
✓ Exporting Data	✓ Scheduling Exports
✓ Data Storage Usage	✓ Data Loader
✓ Web to lead	✓ Queue Assignment /Lead Assignment
<b>Session 5: Customization</b>	
✓ Creating Email Templates	✓ Customizing Home Page Layouts
✓ Creating Custom Home Pages	✓ Customizing Page Layouts
✓ Customizing Display - Tabs & Pages	✓ Customizing View
✓ Profile	✓ Creating Service Cloud Console
<b>Session 6: Develop Your Logic</b>	
✓ Automation using Formulas	✓ Defining Validation Rules
✓ Creating SFDC Flows	✓ Workflow Rules
✓ Process Builder	✓ Approval Processes
<b>Session 7: Do Analysis</b>	
✓ Working with Standard Reports	✓ Creating reports
✓ Report Formats	✓ Controlling Report Accessibility
✓ Scheduling Reports	✓ Defining Report Types
✓ Creating Dashboards	

<b>Session 8: Introduction to Salesforce Developer</b>	
✓ Introduction to MVC	✓ Visualforce
✓ Introduction to Salesforce IDE	✓ Working with Visualforce in More Depth
<b>Session 9: Working with SOQL and SOSL</b>	
✓ Learning Objectives	✓ Execute SOQL Queries
✓ Execute SOQL Queries	✓ More details on SOQL and SOSL
<b>Session 10: Visualforce Basics</b>	
✓ Get started with Visualforce basic	✓ Create and edit Visualforce page
✓ Use simple variables and formula	✓ Use standard controllers
✓ Display Records, Fields and Tables	✓ Input Data Using Forms
✓ Use Standard List Controllers	✓ Use Static Resources, Create and use Custom Controllers
<b>Session 11: Apex Triggers</b>	
✓ Get started with Apex Triggers	✓ Bulk Apex Triggers
<b>Session 12: Lightning Design System</b>	
✓ Key Principles Behind The Design System	✓ Get started with the Design System
✓ Grid System	✓ Work with Salesforce Data
✓ Use Image, Icons and Avatars	Layout a Record Home Page and Using Advance Components
<b>Session 13: Aura Components Core Concepts</b>	
✓ Learn About Bundles and Request Lifecycle	✓ Learn Architectural Concepts
✓ Learn Coding Concepts	✓
<b>Session 14: Data Security</b>	
✓ Overview of Data Security	✓ Control Access to the Org
✓ Control Access to the Objects	✓ Control Access to the Fields
✓ Control Access to the Records	✓ Create a role Hierarchy
✓ Defining Sharing Rules	
<b>Session 15: JavaScript Skills for Salesforce Developers</b>	
✓ Learn JavaScript Core Concepts	✓ JavaScript in Browser
✓ Work with Object, class and Prototypical Inheritance	✓ Take action with events and functions
✓ Learn about context, Scopes and Clousers	✓ Write Asynchronous JavaScript
<b>Session 16: Lightning Components</b>	
✓ Create Lightning Components	
<b>Session 17: Apex Development</b>	
✓ Get started with Apex	✓ Use sObjects
✓ Manipulate Records with DML	✓ Write SOQL Queries
✓ Write SOSL Queries	